

The Benefits of the Artopex & Logiflex Union

The union of Artopex and Logiflex is transforming the way projects are designed and delivered. Products, markets, and service: everything has been rethought to simplify your experience.

Products

You sell more, more easily!

What's changing	What it means for you
One trusted one-stop shop	You simplify your projects and become a single point of contact for your clients.
More new products, expanded R&D teams	You gain greater agility and bring new solutions to market faster .
New product categories (panel systems, lounge seating, booths & pavilions, bistro tables, height-adjustable tables, expanded seating portfolio including task, stacking, and beam seating) New product features (Noki lock, laser edge)	It enables you to tackle a wider range of projects with the development of new categories and enhanced product features.
More finish options (29 laminates, 32 metal colors, 4 felt finishes, 4 Fenix finishes, all available with Logilife)	You offer more choice without adding complexity to the sales process
Introduction of premium products with the arrival of Trica products	You move upmarket and increase the value of your projects
Certifications (LEVEL®, ISO 9001, ISO 14001)	You more easily meet client, institutional, and contract requirements

Sales & markets

More opportunities. Greater credibility. More doors open.

What's changing	What it means for you
Greater access to the contract market	You gain access to more Requests for Proposals (RFPs) and structured project opportunities
New contracts (Florida State, OMNIA, COSTARS, Universities, etc.)	You can win new accounts and pursue larger opportunities backed by strong, recognized contracts .
Stronger positioning with A&D firms	Gain better support on complex, design-driven projects and achieve higher project success.
Products available in CET and a more structured 2020 platform	You work faster, streamline specifications , and reduce errors, boosting overall efficiency.
One stronger, unified brand	You strengthen your business development message with a clear, credible, and recognized brand

Service & processes

Smoother processes, better results.

What's Changing

One **single way of working**: quote, PO, acknowledgment, delivery, invoice, punch list, etc.

Expanded team

Online order entry portal

New **website redesign**

What it means for you

Streamline your processes and deliver faster, with greater **reliability and consistency**.

Better **service** and stronger **support**

You **accelerate order processing** and **gain efficiency**

An **improved user experience**

**In short,
thanks to the
Artopex & Logiflex
union, you can:**

Sell to more markets

Respond to a wider range
of projects

Work more efficiently

Save time

Rely on a
stronger brand

